



THE RAMCO CEMENTS LIMITED

Corporate Office:

Auras Corporate Centre, V Floor,
98-A, Dr. Radhakrishnan Salai, Mylapore,
Chennai - 600 004, India.

Tel: +91 44 2847 8666 Fax: +91 44 2847 8676

Website: www.ramcocements.in

Corporate Identity Number: L26941TN1957PLC003566

4 September 2017

National Stock Exchange of India Limited,
Exchange Plaza, Bandra-Kurla Complex,
Bandra (E),
Mumbai – 400 051.

Scrip Code:RAMCOCEM

BSE Limited,
Floor 25, "P.J.Towers",
Dalal Street,
Mumbai – 400 001.

Scrip Code:500260

Dear Sirs,

Sub: Intimation of Investor Meet

Pursuant to Clause 15 of Schedule III, Part A, Para A read with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 [LODR], we wish to inform you that an Investors' meet is scheduled on 5.9.2017 at Mumbai. The tentative list of entities participating in the Meet is given in the annexure.

Pursuant to Regulation 46(2)(o) of LODR, we enclose copy of investor presentation on the Company's performance for the quarter ended 30th June 2017.

Thanking you,

Yours faithfully,

For **THE RAMCO CEMENTS LIMITED,**

K.Selvanayagam

K.SELVANAYAGAM
SECRETARY

Encl : As above

Sold



Grand Hyatt, Mumbai, INDIA

The Ramco Cements

Corporate Meeting Schedule

Please register 30 min prior to your meetings: Sep 4th-6th - Outside Grand BallRoom. Lunch meeting slot: 13:00 - 14:00.
We will be serving lunch in the respective meeting rooms or at ballroom level.

JOIN US FOR AN EVENING WITH MR. AKSHAY KUMAR FOLLOWED BY COCKTAILS & DINNER (SEP 4, 6.00PM)

5th September 2017 (Tuesday)

10:00AM-11:00AM	ASK Investments	Sumit Jain	Portfolio Manager	Group
	Canara Robeco	Preeti Hegde	Credit Analyst - Fixed Income	
	LIC Nomura MF	Saravana Kumar	Chief Investment Officer	
	White Oak Capital	Trupti Agrawal	Associate	
	The Ramco Cements	S Vaithyanathan	Chief Financial Officer	
11:00AM-12:00PM	Amansa Capital	Ramchandra S Hegde	Investment Analyst	Group
	DSP BlackRock AMC	Harrish Zaveri	Senior Fund Manager	
	Max Life Insurance	Rohit Tandon	Fund Manager	
	The Ramco Cements	S Vaithyanathan	Chief Financial Officer	
12:00PM-01:00PM	SBI Mutual Fund	Sohini Andani	Fund Manager	1-1
	The Ramco Cements	S Vaithyanathan	Chief Financial Officer	
01:00PM-02:00PM	ENAM AMC	Jiten Doshi	Co-Founder & Chief Investment Officer	Group
	Lucky Investment Managers	Saurabh Poddar	Research Analyst	
	Star Union Dai_ichi Life Insurance	Adam Rosario	Assistant Manager	
	The Ramco Cements	S Vaithyanathan	Chief Financial Officer	
02:00PM-03:00PM	Fidelity International	Madhav Marda	Investment Analyst	1-1
	The Ramco Cements	S Vaithyanathan	Chief Financial Officer	
03:00PM-04:00PM	Flowering Tree Investment	Rajesh Sachdeva	Chief Investment Officer	Group
		Ajay Sharma	Partner	
	HDFC Life Insurance	Mayur Bhurke	Sr Research Analyst	
	QVT	Parikshit Shah	Senior Analyst	
	Tata Asset Management	Danesh Mistry	Assistant Fund Manager	
The Ramco Cements	S Vaithyanathan	Chief Financial Officer		

Total Confirmed Meetings: 6

Schedules are subject to change. It is necessary to pick up the accurate and updated schedules. In case of any re-scheduling or other urgent matters you can contact your Account Manager/Hospitality desk

Motilal Oswal Contact Details :

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PERFORMANCE FOR THE QUARTER ENDED 30TH JUNE 2017

SALES

Sale Volume	(In Lac Tonnes)	
	For the quarter ended	
	30.6.2017	30.6.2016
Domestic	21.24	20.35
Exports	0.26	0.31
Total	21.50	20.66

HIGHLIGHTS OF STANDALONE FINANCIAL RESULTS

No	Details	(Rs in crores)	
		For the quarter ended	
		30.6.2017	30.6.2016
1	Revenue	1034.06	973.95
2	Operating Profit	295.68	306.07
3	Depreciation	72.00	66.32
4	Interest	15.45	29.14
5	Tax Expenses	52.42	54.68
6	Net Profit (2-3-4-5)	155.81	155.93
7	Other Comprehensive Income (net of tax)	0.23	0.43
8	Total Comprehensive Income (after tax) (6+7)	156.04	156.36

CEMENT

The sale of cement has increased by 4% during the current quarter compared to the corresponding previous period. During the current quarter, cement demand in Tamil Nadu witnessed significant slowdown due to effects of severe drought and shortage of river sand. However, the sales have grown in the Eastern markets. The advantage of low cost pet coke inventory built-up earlier, has exhausted and the effects of subsequent purchase of pet coke at increased market price has reflected in the operating cost during the quarter. The company continues to strive for achieving better operating efficiencies through various cost reduction initiatives in the areas of power & fuel and logistics which have helped to stay competitive.

Interest cost has come down due to repayment of borrowings in the earlier periods. Besides the company's credit rating of A1+ for short term borrowings and AA+ for long term borrowings is helping the company to access cheaper sources of funds.



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WIND POWER

For the quarter ended 30th June 2017, the wind farms have generated 935 lakh units compared to 706 lakh units during the corresponding quarter of the previous year. The income for the quarter ended 30th June 2017 was Rs.25.93 crores as against Rs.19.96 crores for the corresponding quarter of the previous year. The wind season has started early in the current year. The evacuation by Tamil Nadu Generation and Distribution Corporation Limited (TANGEDCO) continues to be good.

GOODS AND SERVICES TAX (GST)

The Company has made a smooth transition to GST on the very first day in all its locations. The Company had prepared well in advance for the GST regime by sensitising all stakeholders through continuous awareness programmes, besides making ready its Information Technology ecosystem. The company continue to witness smooth roll-out of GST across the value chain.

FUTURE EXPANSION

The aggregate capacity of the present satellite grinding units is 4 Million Tons Per Annum (MTPA). It is proposed to expand our Vizag and Kolaghat Grinding Units and establish a new Grinding Unit in the State of Odisha. With this, the capacity of the satellite grinding units would increase from 4 MTPA to 7.1 MTPA, as detailed below:

- Expansion of Vizag Grinding Unit from 0.9 MTPA to 2 MTPA
- Expansion of Kolaghat Grinding Unit from 0.9 MTPA to 2 MTPA
- New Grinding Unit in Odisha with a capacity of 0.9 MTPA

These projects would be commissioned in a period of 18 months from the date of obtaining necessary statutory clearances. The aggregate estimated cost of the expansion is Rs.1,095 crores, which is proposed to be met mostly through internal accruals. In case of inadequacies in internal generation, the Company may go in for borrowings.

OUTLOOK

The effects of demonetisation are now behind us. The effects of GST, increased spending by the Central Government on infrastructure and affordable housing scheme are expected to propel the growth for the cement demand in the foreseeable future. In this context, the company is embarking upon increasing its capacity through satellite grinding plants as stated above. This will enable the company to further increase its presence in the States of Andhra Pradesh, Odisha, West Bengal.



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SUBSIDIARY COMPANY - RAMCO WINDFARMS LIMITED

For the quarter ended 30th June 2017, the Company has generated 159 lakh units, with a monetary value of Rs.6.38 crores, as against 110 lakh units generated during the corresponding quarter of the previous year, with a monetary value of Rs.4.41 crores.

BUY-BACK OF SHARES

At the meeting held on 07-02-2017, the Board of Directors had approved buy-back of shares upto a maximum size of Rs.180 crores at a price not exceeding Rs.720/- per share and maximum of 25 lakh shares. The buy-back is being carried out through Open Market purchases on the Stock Exchanges. The Company had completed buy-back process on 16.8.2017 and had bought back 25,00,000 shares at a cost of Rs.167.70 crores (excluding brokerage and other charges) and at an average price of Rs.670.80 per share.

For THE RAMCO CEMENTS LIMITED,

K. Selvanayagam

K. SELVANAYAGAM
SECRETARY