



## **THE RAMCO CEMENTS LIMITED**

(formerly Madras Cements Ltd.)

### **Corporate Office:**

Auras Corporate Centre, V Floor,  
98-A, Dr. Radhakrishnan Salai, Mylapore,  
Chennai - 600 004, India.

Tel: +91 44 2847 8666 Fax: +91 44 2847 8676

Website: [www.ramcocements.in](http://www.ramcocements.in)

Corporate Identity Number: L26941TN1957PLC003566

13 September 2016

National Stock Exchange of India Limited,  
Exchange Plaza, Bandra-Kurla Complex,  
Bandra (E), Mumbai – 400 051.

Scrip Code:RAMCOCEM

BSE Limited,  
Floor 25, "P.J.Towers",  
Dalal Street, Mumbai – 400 001.

Scrip Code:500260

Dear Sirs,

### **Sub: Investor Presentation**

Pursuant to Regulation 46(2)(o) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and with further reference to our letter dated 7<sup>th</sup> September 2016, we enclose a copy of the gist of the presentation made to the investors.

The presentation is also made available at our Company's website – [www.ramcocements.in](http://www.ramcocements.in)

Kindly take the same on record.

Thanking you,

Yours faithfully,

For **THE RAMCO CEMENTS LIMITED,**

*K Selvanayagam*

**K.SELVANAYAGAM**  
**SECRETARY**

Encl : As above

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## INVESTOR'S MEET

Meeting Starting time : 10.00 am

The following information was shared by the Company with the participants of the meeting held at the Corporate Office on 09-09-2016.

### SALES

Sale Volume	(In Lac Tonnes)	
	For the quarter ended	
	30.6.2016	30.6.2015
Domestic	20.45	17.82
Exports	0.31	0.31
Total	20.76	18.13

### HIGHLIGHTS OF STANDALONE FINANCIAL RESULTS

No	Details	(Rs in crores)	
		For the quarter ended	
		30.6.2016	30.6.2015
1	Revenue	973.95	949.24
2	Operating Profit	306.07	255.57
3	Depreciation	66.32	66.73
4	Interest	29.14	49.29
5	Tax Expenses	54.68	40.31
6	Net Profit (2-3-4-5)	155.93	99.24
7	Other Comprehensive Income (net of tax)	0.43	0.01
8	Total Comprehensive Income (after tax) (6+7)	156.36	99.25

### CEMENT DIVISION

The Company informed that there had been an improvement in the off-take of cement by about 15% during the first quarter of FY16-17, compared to the corresponding quarter of the previous year.

It also informed that it will continue to focus on cost reduction measures in the forthcoming quarters also.

### WIND FARM DIVISION

For the quarter ended 30<sup>th</sup> June 2016, the division had generated 706 lakh units compared to 383 lakh units during the corresponding quarter of the previous year.

The generation was higher due to the following reasons:



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- \* On-set of wind season was as per schedule, compared to delay in the on-set in the corresponding period of the previous year.
- \* Better evacuation of power by Tamil Nadu Generation and Distribution Corporation Limited (TANGEDCO), as against frequent backing down of Wind Electric Generators during the corresponding period of the previous year.

## SUBSIDIARY COMPANY - RAMCO WINDFARMS LIMITED

For the quarter ended 30<sup>th</sup> June 2016, the Company had generated 110 lakh units, with a monetary value of Rs.4.41 crores, as against 57 lakh units generated during the corresponding quarter of the previous year, with a monetary value of Rs.2.12 crores.

## REVISION IN CREDIT RATINGS

ICRA Limited, our Credit Rating Agency has upgraded the Long Term Ratings of the Company from AA to AA+ and reaffirmed the Short Term ratings of A1+ as detailed below:

Instruments	Amount – Rs. in crores	Rating
Non-Convertible Debentures	500.00	AA+ (Stable) (upgraded)
Term Loan facilities	275.00	AA+ (Stable) (upgraded)
Long term fund based facilities	614.00	AA+ (Stable) (upgraded)
Short term fund based facilities	600.00	A1+ (reaffirmed)
Short term non-fund based facilities	449.00	A1+ (reaffirmed)
Commercial Paper / Short term debt	742.00	A1+ (reaffirmed)

## CCI ORDER

The CCI had vide its order dated 31.8.2016, held that leading cement companies, including The Ramco Cements Limited and Cement Manufacturers Association (CMA) had contravened the provisions of Section 3(1) read with Sections 3(3)(a) and 3(3)(b) of the Competition Act, 2002. The subject cement companies have been imposed penalties of which the penalty for The Ramco Cements Limited is Rs.258.63 crores.

Further the cement companies have been directed to cease and desist from indulging in any activity relating to agreement, understanding or arrangement on prices, production and supply of cement in the market.

CCI has also given a time of 60 days from the date of receipt of the order to deposit the penalty amount.

The Company proposes to go on appeal to COMPAT against the order of CCI.

The meeting ended at 11.15 am.

